## AIA (ex-Sovereign) Enhancements effective 1 December 2020

The following is a summary of enhancements that we've made to the following AIA (ex-Sovereign) products:

- TotalCareMax Personal Life Cover Benefit
- TotalCareMax Personal Family Protection Benefit
- TotalCareMax Personal Total Permanent Disablement
- TotalCareMax Personal Comprehensive Living Assurance Benefit
- TotalCareMax Personal Essential Living Assurance Benefit
- TotalCareMax Personal Progressive Care Benefit
- TotalCareMax Business Life Cover Benefit
- TotalCareMax Business Total Permanent Disablement
- TotalCareMax Business Comprehensive Living Assurance Benefit
- TotalCareMax Business Progressive Care Benefit
- Sovereign Start-Up Income Protection

These enhancements will only apply for the built-in benefits or for optional benefits that you already have and where the claimable event occurs after the effective date of the enhancement.

The enhanced section will only apply if it is favourable to you. Rest assured, at claim time, we will continue to apply the policy wording you were issued with if it results in a better claims outcome for you.

This summary is a guide only and is subject to the terms and conditions of the policy wording.

Note: In addition to the products being enhanced (listed above), new policy wordings are also being released for the following products to remove a paragraph of redundant text no longer required following previous enhancements:

- TotalCareMax Personal Essential Disability Income Benefit
- TotalCareMax Personal Disability Income Protection Benefit Agreed Value
- TotalCareMax Personal Disability Income Protection Benefit Indemnity
- TotalCareMax Personal Loss of Earnings Benefit
- TotalCareMax Business Business Continuity Benefit
- TotalCareMax Business Rural Continuity Benefit
- TotalCareMax Business Rural Continuity Business Income Support Benefit

| KEY N New Ben<br>Introduce | efit / Condition E | Enhanced to broaden cover |  | No Change |  |
|----------------------------|--------------------|---------------------------|--|-----------|--|
|----------------------------|--------------------|---------------------------|--|-----------|--|

#### Life Enhancements – Effective 1 December 2020

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| TotalCareMax – Life Cover        |  | Personal  | Business   |               |
|----------------------------------|--|---|------------|---------------|
|                                  |  |   | Life Cover | Life<br>Cover |
| Looking after<br>loved ones      | Repatriation<br>Benefit                | ENHANCEMENT TO BROADEN COVER<br>Broadening the benefit coverage to include reimbursement<br>of costs for returning a life assured's body to New Zealand<br>or their home country. | E          | E             |
| Looking<br>after the<br>customer | Special Events<br>Increase<br>Facility | ENHANCEMENT TO BROADEN COVER<br>New 'legal separation' event introduced   | Е          |               |

| TotalC                        | areMax – Family Prot                   | ection   | Personal<br>Family Protection |
|-------------------------------|--|--|-------------------------------|
| Looking after<br>the customer | Special Events<br>Increase<br>Facility | ENHANCEMENT TO BROADEN COVER<br>New events introduced to align with Personal Life Cover – including the<br>newly introduced Legal Separation event | E                             |

| KEY N New Benefit / Condition<br>Introduced E Enhanced to broaden<br>cover No Change Benefit unavailable / Not<br>applicable with specified pro- | KEY N | KEY |
|--|-------|-----|
|--|-------|-----|

# Total and Permanent Disability (TPD) Enhancements – Effective 1 December 2020 This summary is a guide only and is subject to the terms and conditions of the policy wording

| TotalC                        | TotalCareMax                           |   | Personal  | Business     |
|-------------------------------|--|---|-----------|--------------|
|                               |  |   | TPD Cover | TPD<br>Cover |
| Looking after<br>the customer | Special Events<br>Increase<br>Facility | ENHANCEMENT TO BROADEN COVER<br>New 'legal separation' event introduced | E         |              |

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### Trauma Enhancements – Effective 1 December 2020

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| TotalC                        | areMax – Comprehen                            | sive Living Assurance  | Personal     | Business        |
|-------------------------------|---|--|--------------|-----------------|
|                               |   |  | Trauma Cover | Trauma<br>Cover |
| Looking after<br>loved ones   | Children's<br>Benefit<br>Conversion<br>Option | ENHANCEMENT TO BROADEN COVER<br>The Children's Benefit Conversion Option has been<br>widened to allow conversion to either standalone trauma<br>cover, or accelerated trauma cover with an equal amount of<br>life cover.  | E            | E               |
| Looking after<br>the customer | Special Events<br>Increase<br>Facility        | ENHANCEMENT TO BROADEN COVER<br>New 'legal separation' event introduced  | E            |                 |
| Medical Conditions            | Angioplasty                                   | ENHANCED WORDING & QUALIFYING EVENTS<br>The Angioplasty - less than 3 vessels (partial payment)<br>definition has been enhanced removing the requirement for<br>any subsequent angioplasty procedure to occur at least 6<br>months after any previous angioplasty procedure. | E            | E               |
|                               | Optional Total<br>Permanent<br>Disablement    | ENHANCED WORDING & QUALIFYING EVENTS<br>Refinement of existing definition wording introducing the<br>ability for AIA to assess a claim where AIA determines there<br>has been 'meaningful' loss of use of arms/feet/sight.   | E            | E               |

| TotalCareMax – Essential Living Assurance |  | Personal  |              |
|---|--|---|--------------|
|   |  |   | Trauma Cover |
| Looking after<br>the customer             | Special Events<br>Increase<br>Facility | ENHANCEMENT TO BROADEN COVER<br>New 'legal separation' event introduced | E            |

| TotalCareMax – Progressive Care |  | Personal  | Business     |                 |
|---------------------------------|--|---|--------------|-----------------|
|                                 |  |   | Trauma Cover | Trauma<br>Cover |
| Ļ                               | Children's                             | ENHANCEMENT TO BROADEN COVER  |              |                 |
| Looking after<br>loved ones     | Benefit<br>Conversion<br>Option        | The Children's Benefit Conversion Option has been<br>widened to allow conversion to either standalone trauma<br>cover, or accelerated trauma cover with an equal amount of<br>life cover. | E            | E               |
| Looking after<br>the customer   | Special Events<br>Increase<br>Facility | ENHANCEMENT TO BROADEN COVER<br>New 'legal separation' event introduced   | E            |                 |



### Income Protection Enhancements – Effective 1 December 2020

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| Sovereign Start-Up Income Protection |                               | Business<br>Start-Up Income<br>Protection   |   |
|--------------------------------------|-------------------------------|---|---|
| Looking after<br>the customer        | Rehabilitation<br>and Support | NEW PROVISION ADDED<br>Introduced to align with other AIA Living Income Protection offerings and,<br>to demonstrate our focus on working with customers to consider what<br>rehabilitation or functional support could assist their return to work or<br>improve their capacity to work as appropriate. | N |