

**Why  
choose  
AIA to  
protect  
what's  
important  
to you?**



**WE'RE  
FOR LIFE**

[aia.co.nz](http://aia.co.nz)

You're looking for the **peace of mind** that you can only get from having the **best insurance protection** for you and your family, or your business.

You also want **innovative insurance products**, tailored to the New Zealand lifestyle. You want **value for your money**. And you want your cover provided by a company that's been around for long enough and that's large enough to **give you full confidence** that it will be able to cover a claim, if you need to make one.



That company is **AIA**, which has been in New Zealand for over 35 years, and which is part of the AIA group, the **largest life insurer in the world.\***

Besides life insurance, we also provide **health, income protection, trauma, business income and business life insurance.**

Our products are known for their fresh approach to giving you high-quality cover.



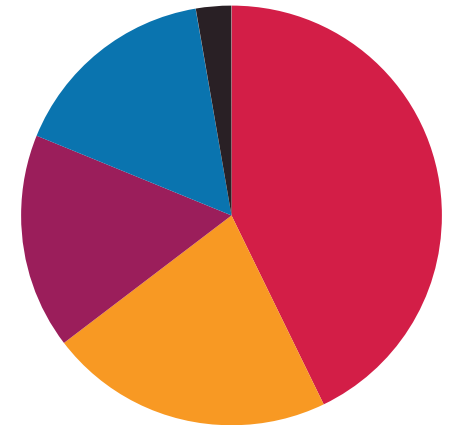
## How we work






We sell most of our insurance products through independent insurance advisers, whose job it is to talk to you about **your needs and preferences**, and then advise you on which cover best suits you.

AIA NEW ZEALAND PAID OVER  
**\$58.7** MILLION IN CLAIMS

IN THE YEAR ENDING NOVEMBER 30, 2017.

Total claims paid by category



 <b>Life Cover payouts</b>	42.8%
(e.g. to cover a family's expenses after the loss of a main income earner)	
 <b>Health Cover payouts</b>	21.8%
(e.g. for therapeutic medicines that aren't covered by the Government)	
 <b>Trauma Cover payouts</b>	16.6%
(e.g. for someone diagnosed with cancer, who wants to take time off work to focus on recovering)	
 <b>Income Protection Cover payouts</b>	16.1%
(e.g. for a builder who is injured, and is temporarily unable to work)	
 <b>Total and Permanent Disability Cover payouts</b>	2.7%
(e.g. for an architect who has lost their sight)	

## About AIA Group:

THE LARGEST LIFE INSURER  
IN THE WORLD\*

RANKED AMONGST THE  
WORLD'S 100 BIGGEST  
PUBLICLY-OWNED COMPANIES BY  
FORBES MAGAZINE  
[bit.ly/aiafg2000](http://bit.ly/aiafg2000)

100% FOCUSED  
ON ASIA-PACIFIC



MDRT®

#1 WORLDWIDE FOR  
MDRT MEMBERS

THE STANDARD OF EXCELLENCE IN THE LIFE  
INSURANCE BUSINESS

SERVING THE HOLDERS OF  
MORE THAN  
**30 MILLION**  
INDIVIDUAL POLICIES



AND OVER  
**16 MILLION**  
MEMBERS OF  
GROUP INSURANCE  
SCHEMES

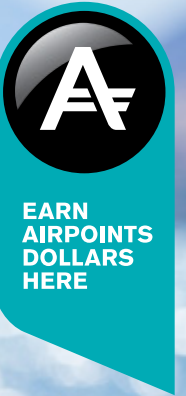


AIA PROVIDES PROTECTION TO PEOPLE ACROSS THE  
REGION WITH TOTAL SUM ASSURED OF OVER  
**US\$1 TRILLION**

\*By market capitalisation. Source: Bloomberg, 31 May 2018.  
All the figures are as of 30 November 2017, unless otherwise stated.

**AIA New Zealand is now a  
category-exclusive partner  
of Air New Zealand's  
Airpoints™ programme.**

As a result, from May 1st 2018  
customers can earn Airpoints  
Dollars™ for premiums paid  
on eligible products. For more  
information and to see the  
full terms and conditions that  
apply, go to [aia.co.nz](http://aia.co.nz)



### AIA New Zealand Financial Strength Rating:

AIA International Limited, trading as  
AIA New Zealand, has a current insurer  
financial strength rating of **AA- (Very  
Strong)** from Standard & Poor's. A  
summary of Standard & Poor's rating  
scale is:

AAA : Extremely Strong	AA : Very Strong
A : Strong	BBB : Good
BB : Marginal	B : Weak
CCC : Very Weak	CC : Extremely Weak
R : Regulatory Action	D : Default
NR : Not Rated	

Plus (+) or Minus (-): The rating from 'AA' to 'CCC' may  
be modified by the addition of a plus or minus sign  
to show relative standings within the major rating  
categories.

China - 1919  
Hong Kong - 1931  
Singapore - 1931  
Thailand - 1938  
Philippines - 1947  
Malaysia - 1948  
Brunei - 1957  
Australia - 1972  
New Zealand - 1981  
Macau - 1982  
Indonesia - 1982  
Korea - 1987  
Taiwan - 1990  
Vietnam - 2000  
India - 2001  
Sri Lanka - 2012  
Myanmar<sup>1</sup> - 2013  
Cambodia - 2015



1. AIA has a representative office in Myanmar

AIA New Zealand - registered office: L15, AIA Building, 5-7 Byron Ave, Takapuna, Auckland, New Zealand.  
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